

# PRECISION APPROACH

A PRE-PAID CHARTER PROGRAM FROM AIR CHARTER TEAM



YOUR OWN PATCH OF SKY

AIR  
CHARTER  
TEAM

WE DO MORE THAN JUST GET YOU THERE.

## A BETTER APPROACH TO PRE-PAID CHARTERS

BY SHOPPING THE AIR CHARTER MARKET FOR EVERY FLIGHT AND TAILORING THE CHARTER TO YOUR SPECIFIC NEEDS (I.E., SIZE AND TYPE OF AIRCRAFT, POSITION OF AIRCRAFT, VIP CATERING), WE ARE ABLE TO DELIVER THE EXACT CHARTER EXPERIENCE YOU WANT.

Air Charter Team announces PRECISION APPROACH, the pre-paid charter program that combines the convenience and security of a pre-paid charter program with the customization and savings of an on-demand charter.

By shopping the air charter market for every flight and tailoring the charter to your specific needs (i.e., size and type of aircraft, position of aircraft, VIP catering), we are able to deliver the exact charter experience you want. A fractional program or a pre-paid program with a guaranteed hourly rate would force you into a specific aircraft that may or may not fit your current needs and would not allow you the potential savings that can be achieved by querying the entire marketplace.

In most charter scenarios, Air Charter Team will beat the guaranteed hourly rate—and you benefit from these savings. Under other plans, those savings would ultimately go to the broker and the operator, not you, the one paying for the service. The net effect is that over the course of your participation in the PRECISION APPROACH program, your hourly rate with Air Charter Team will beat any of the other guaranteed hourly rate programs. Combine that with our impeccable service and a personalized web site for your specific account, and you are on your way in flawless style.

### HOW THE PROGRAM WORKS

The PRECISION APPROACH program allows you to choose the level of initial participation/investment that works for you and your organization. Air Charter Team will add travel credit to your account based on the amount of investment you make in the program and on a sliding scale of credit earned. New credits will be added to your account with each additional investment you make.



<b>Funding Level</b>	<b>Travel Credit</b>	<b>Account Total</b>
\$50,000	\$1,250 (2.5%)	\$51,250
\$100,000	\$3,000 (3.0%)	\$103,000
\$150,000	\$5,250 (3.5%)	\$155,250
\$250,000	\$10,000 (4.0%)	\$260,000

To protect the integrity of your investment, your funds will be deposited in a mutual account that will require authorization from both parties prior to funds being removed for charter payment. You will be able to authorize the movement of funds on your password-protected web site. You can, of course, withdraw your funds at any time. There will be an adjustment made to deduct the pro-rated travel credits, and there will be a minimal charge to cover the initial account setup and web site development costs. Your investment is secure at all times.

There are no time limits on your funds. They never expire and can be used whenever and wherever you need to travel. There are no management fees and no blackout dates.

In order to facilitate prompt and efficient processing of your charter requests, your initial Precision Approach Charter Deposit contract and Representation Agreement will contractually cover all of your charters operated under the PRECISION APPROACH program. The processing and confirmation of your individual charter requests will be facilitated by email communications via your password-protected web site or verbal authorization, using your secure pass code, if you do not have access to your website.

## SAFETY FIRST... ALWAYS

As we strive to deliver extraordinary service and value pricing, we **never** compromise on safety for our clients. Through our years of experience, we have developed relationships with the premier Part 135 operators throughout the U.S. and quality operators worldwide enabling us to offer their services with the utmost confidence in their training and maintenance programs.

Taking this process one step further, Air Charter Team also subscribes to Aviation Research Group's ARG/US CHEQ report which allows us to request and receive a real-time safety report on an operator prior to contracting for our clients. The ARG/US CHEQ Report provides:

- ▲ Complete, in-depth safety reports on charter operators
- ▲ Instant access to any pilot's experience and historical safety ratings
- ▲ Current information on:
  - Pilot Certificates
  - Aircraft Registration
  - Operator Certificates
  - Accident and Incident Report
  - Enforcement Actions
- ▲ Ratings from DNQ (Does not qualify) to Silver, Gold, and Platinum.  
**Air Charter Team does not charter with any operator that receives less than a Gold rating.**



You can rest assured that your safety and the safety of your associates and loved ones is our primary focus at Air Charter Team. We will never compromise your safety for price or expediency.

## THE PRECISION APPROACH TO SERVICES

- ▲ Your PRECISION APPROACH program features a 24-hour dedicated account representative available via cell phone or email
- ▲ Aircraft available within three hours of request
- ▲ All crews certified via ARG/US for safety



OUR PRECISION APPROACH

PROGRAM OFFERS YOU

CONVENIENCE, COMPETITIVE

RATES, AND UNPARALLELED

SERVICE.

- ▲ No fewer than three quotes for each charter request, which ensures that the marketplace is being shopped and that you are receiving the best pricing available.
- ▲ Quote is all-inclusive. You will not receive additional charges **after** the charter. (\*Some adjustments may be necessary due to fluctuating fuel charges, deicing charges, or weather-related deviations.)
- ▲ Personalized web site that includes...
  - **Charter Account Custom Profile**—All pertinent information about type of aircraft to utilize, ground transportation needs and desires, catering and dietary needs, emergency contacts, onboard entertainment requirements, etc.
  - **Account Status**—A real time accounting of the financial transactions for your PRECISION APPROACH account. This will give you or your designated representative immediate access to the balance of your funds.
  - **Archived Charters**—All charters are archived for your future reference
  - **Detailed Charter Summaries**—All charters will have a detailed charter summary that will include all the valuable information needed about your charter (see enclosed summary)
  - **Real Time Flight Tracking**—Your flights can be tracked by your family or associates in real time when your aircraft is enroute
- ▲ If requested, additional services include limousine arrangements and additional personal security.
- ▲ Catering designed to meet your dietary choices



## PUT OUR TEAM TO WORK FOR YOU

Our PRECISION APPROACH program offers you convenience, competitive rates, and unparalleled service. To learn more about PRECISION APPROACH or to sign up for the program, contact us today:

### AIR CHARTER TEAM

Toll-free within the USA: **800.205.6610**

Telephone: **816.283.3280**

Fax: **816.283.3185**

Email: **precision@aircharterteam.com**



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